MOBILE

intec
wholesale

INTEC WHOLESALE. POWERED BY intec microsystems

Intec Microsystems are a leading Independent Distributor who specialise in the global distribution of branded IT Hardware products. Our core business centres on the supply of discounted IT Hardware products from key manufacturers; HP, Cisco, IBM, Huawei, Lenovo, Juniper and APC.

We aim to be a single point of contact for IT resellers providing access to a range of IT Hardware products such as Servers and Storage, Desktops and Laptops, Printers, Networking Devices and Uninterrupted Power Supplies We also provide a wide range of IT Support Services ranging from IT Hardware Installation, IT Warranty and IT Maintenance for all the IT Hardware products we supply.

With offices in the UK, Germany, Holland, France, Italy and Spain we are confident that we can offer a high level of customer service and significant savings on IT Hardware and services from experienced and multi-lingual sales consultants.

During 2019 Intec Microsystems launched:

- **Intec Wholesale Connectivity**
- **Intec Wholesale Mobile**

We offer a range of Connectivity and Mobile services that you can directly wholesale from us.

OUR MISSION

Our mission is to be the UK's market leader for the wholesale of Connectivity and Mobile solutions to our valued partners. We aim to offer first class customer service, outstanding channel support and significant cost savings that will contribute to the positive growth and profitability of our customers.

We see ourselves as an integrated wholesale provider with our holistic service being available with as much or as little support as you require. Our focus is on delivering exceptional account management and ensuring you have access to our user friendly wholesale portal, quoting tools and streamlined order process.

It is our dedication to delivering outstanding service, coupled with our high attention to detail that we feel will lead to us exceeding our customers expectations.

"First class customer service, outstanding channel support and significant cost savings"

INTEC WHOLESALE MOBILE

As a channel only supplier of business communications we specialise in mobile voice and data SIMs on a 30 day rolling contract via the O2, Vodafone & EE Networks.

Our SIM only plans are flexible and offer exceptional value for money being administered by a unique management portal called Mobile Manager. This online management portal is where estates of SIMs, in a range of devices, can be monitored and managed all over the world. We offer bolt-ons and pooled data options to help partners manage usage and avoid excess data charges.

We are easy to do business with. We automate wherever possible and as a partner provide you access to our portal that empowers you with the freedom to quote and order independently. Our channel management team are with you every step of the way so you will always have access to the support you need, should you need it.

If you require mobile devices along with SIMS we stock and supply Samsung, Apple and Huawei products, so we can cater to any mobile requirement.

Key Features:

- SIM Only Plans
- Data Pooling Options
- Fixed IP SIMs Cards
- Expert Business Grade Customer Support
- Data Only Plans
- Range of Cost Effective Tariffs
- Online Mobile Manager Portal
- O2, Vodafone & EE Network Coverage

INTEC WHOLESALE MOBILE

Intec Wholesale Mobile is a cost effective and flexible SIM-only business mobile service, which can easily be managed in an online management portal, Mobile Manager.

Features	Benefits
SIM Only Plans	Retain your existing handsets or upgrade to new handsets without being tied to an airtime contract. Our SIM packages are available on rolling 30 day contracts.
Range of cost-effective tariffs	Choose from voice, voice and data and data-only tariffs, UK, European and Global packages.
Fixed IP SIMs	4G fixed IP SIM card connection to mobile Internet with a public IP address. Connect to your 4G device from anywhere in the world and use port forwarding to connect devices to your router. Designed to be used as a backup for when primary services fail (12 Month Contract).
EE M2M Roaming SIMs	Our EE Machine to Machine (M2M) roaming SIMs are designed for applications that require the EE network in the UK, EU and USA. They offer exceptional reliability and coverage and are now easy to manage and inexpensive to buy.
Multi-network EU Roaming SIMs	Designed for applications where it is critical to have an internet connection available 24/7, even in situations where one or more mobile networks become unavailable. SIM cards have no preferred network, therefore always connect to the strongest 4G signal whether at home or abroad. They offer exceptional reliability and coverage and are now easy to manage and inexpensive to buy. Packages also available with SMS enabled.
Choice of mobile networks	Voice and data SIMs available on either Vodafone or O2 networks. Our UK data-only SIMs are available on Vodafone, O2 or EE networks. Our Fixed IP SIMs are available on Vodafone and EE networks.
Data Pools	Partners select the type of data pool, Aggregated Pool, or Buffer Pool they require. Data Buckets are available in 1TB increments and expire when the data is fully consumed or when it reaches its' 12-month expiry date – whichever happens first.
Online management portal	Mobile Manager is our online management portal for ordering and managing estates of mobile data SIMs. Manage activations, ceases, suspensions, reports, alerts and bolt-ons for EE, Vodafone and O2 SIMs in real-time.

MOBILE MANAGER

Mobile Manager is your online management portal for ordering and managing estates of mobile SIMs. This white label portal communicates directly with multiple mobile networks for adds, moves and changes and can be used by both resellers and end users. In the portal you can allocate SIMs to your customers and manage activations. SIM swaps, bars, ceases, tariff changes and bolt-ons are all managed in real-time.

On most SIMs you can apply overage protection or bar SIMs when they reach their limit to avoid the risk of unexpected higher, out-of-bundle tariffs. You can run usage reports, set up alerts and auto-bars and opt-into auto bolt-ons.

Manage your estate

You can manage activations, SIM swaps, bars and ceases. Tariffs are sold as post-pay however they can be designed to have the same protection as pre-pay SIMs via the portal. Once the allowance has been used it will auto-bar and remain barred until the end of the month. You can go in and un-bar the SIM by adding bolt-ons, should users require additional data during the month, to reactivate the SIM.

Reporting

You can run reports by date, customer and SIM status. You can search by mobile numbers and apply SIM filters. These reports show the state of the SIM, their ID, mobile number, usage, location, tariff and allowance. Regular allowance reports are easy to set up and can be used with alerts.

Monitoring and alerts

Partners can set up email or text alerts to manage usage. Partners can then advise customers to add a bolt-on to avoid additional monthly charges.

Auto bolt-ons

Partners can now opt-in to have bolt-ons automatically added to SIMs, reducing the risk of overages. For opted-in SIMs, Mobile Manager checks the usage on SIMs on the penultimate day of the month and will add the most appropriate bolt-on to prevent overage charges. SIMs that have already been barred, due to the allowance being exhausted, will also have an appropriate bolt-on added. However, the SIM will not be unbarred as in this case the bolt-on is designed only to absorb any existing overages.

Fixed Pools

Fixed Pools are available for EE, EE Fixed IP, Multi-network, O2, Vodafone and Vodafone Fixed IP SIMs. You need a separate pool for each carrier network. If you know how much data you are using each month, you can order a Fixed Pool and select your monthly data allowance from 25GB to 10TB. There is no limit to the number of SIMs you can assign to your Fixed Pool and the size of the pool remains fixed for the whole month. Allowance SIMs and Sharer SIMs (no allowance) can be used in Fixed Pools.

Aggregated Pools

Aggregated Pools are available for EE, EE Fixed IP, Multi-network and Vodafone Fixed IP SIMs. You need a separate pool for each carrier network. If you don't know how much data you are using each month you can set up an Aggregate Pool and assign SIMs to it. Your Aggregate Pool size changes every time you add/remove a data SIM, e.g. if you assigned ten 20GB SIMs, your Aggregate Pool size is 200GB. You cannot use bolt-ons in Aggregated Pools.

Buffer Pools

Buffer Pools are available for EE, EE Fixed IP, Multi-network, O2, Vodafone and Vodafone Fixed IP SIMs. You need a separate Buffer Pool for each carrier network. Buffer Pools operate at an account level and can reduce data overage charges significantly.

Data Buckets

A Data Bucket is a pool of data which expires when the data is fully consumed or when it reaches its' 12-month expiry date – whichever happens first. Data Buckets are available for EE M2M, EE Fixed IP, Vodafone Fixed IP and Multi-network SIMs. You need a separate bucket for each product type. Data Buckets are available in 1TB increments. Data Buckets can only be used with Sharer SIMs that have no per-SIM allowance. Per-SIM bolt-ons are not compatible.

KEY BENEFITS

Value for money

We offer a range of great value mobile SIMs, managed by our Mobile Manager portal.

Avoid bill shock

Mobile Manager allows you to log in and add a bolt-on at any time during the month. By setting up alerts and adding each relevant bolt-on you can help to prevent your customers going over their data allowance avoiding expensive out-of-bundle charges.

Clear and detailed billing

Our bills are clear and accurate and will be emailed to you in advance of you billing your customers

Intec Wholesale

Intec Wholesale is a channel-focused mobile SIM provider with excellent sales and technical support. Usage data is supplied on a best-endeavour basis. Resellers and end users must keep track of usage via alternate means if they want to avoid out-of-bundle charges. A Bolt-on can be added anytime during the calendar month up until 23:59 on the penultimate day of that month. Overages are the liability of the reseller.
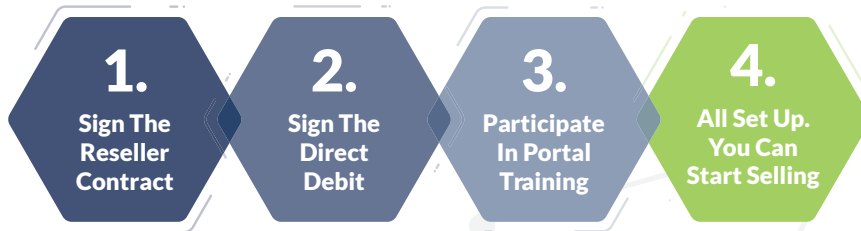
OUR PARTNERSHIP

When you become a reseller partner you will buy at wholesale prices and have the choice to invoice customers directly if you prefer. This enables the wholesale partner to reinforce their brand and control their end user pricing. There is no set up cost for this facility.

Each order that you place is submitted via our online portal and then processed by our channel management team.

| Wholesale prices | User friendly ordering and support portal | You set your own selling price | No minimum sales targets | No set up cost |

If you would like to start the process to become a partner and resell the services, please see the steps below:

| 1. Sign The Reseller Contract | 2. Sign The Direct Debit | 3. Participate In Portal Training | 4. All Set Up. You Can Start Selling |

VENDORS WE DISTRIBUTE

Intec Microsystems are a dynamic IT distributor who have become one of the fastest growing business to business IT organisations within the UK. We have a dedicated team of staff who are committed to offering a trusted and reliable service, often supplying the lowest priced hardware within the marketplace.

For the full range of products and services Intec Microsystems offer, please visit **www.intecmicros.co.uk**

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